



Revision number: 3

Purchasing Agent: Leo Koopmans

Item: SERVICES BODIES

Vendor: 00938A H & K Truck Equipment
1103 South 700 West
Salt Lake City UT 84104

Internet Homepage:

Telephone: (801) 886-3000

Fax number: (801) 886-0424

Contact: Kevin Hamrick or Kevin Sorensen

Email address:

Brand/trade name: Knapheide Mfg. Co.

Price: See Attached Price List

Terms: Net 30

Effective dates: 09/15/02 through 09/15/03

Days required for delivery: See Attached

Price guarantee period: 1 year

Minimum order: 1 Unit

Min shipment without charges:

Other conditions:

REVISION #3: PLEASE NOTE EXTENSION OF CONTRACT

This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor (creating a PG in Finet) and make payments for the same on a PV referencing the original PG. Agencies will return to the vendor any invoice which reflects incorrect pricing.



Service bodies (all types) Knapheide brand with the option to be installed on new trucks before they are delivered at +5% mark up above price rate guide.

Price Guides

Vendor will supply pricing guides to all interested users of this contract based on request.

Equipment and accessories Pricing: Equipment and accessories pricing proposed is current Knapheide Mfg. Co. Distributor Net Pricing plus 5% unless otherwise stated (see attached base body pricing). Knapheide's complete product offering including Service Bodies, Platforms, Dump Bodies and Hoists, Tool Boxes, Knap Kaps and option are available. Distributor net pricing doesn't include applicable freight and installation.

Installation: Equipment and options will be installed at Manufacturers Ship to H & K Truck Equipment. Pricing is based on the attached Ship thru Installation Labor, Paint and Accessory Price unless otherwise stated. Equipment and accessories not listed will be installed at current shop rate, presently \$48.00 per hour.

Freight: Equipment freight prices to ship thru and Ship to facilities are based on Manufactures loads and are not included in Distributor Net Pricing unless otherwise stated.

Quotes: Quotations are available from H & K Truck Equipment.

Ordering: Equipment and accessories order will be processed by H & K Truck Equipment. In order to match equipment with the appropriate truck, equipment order should be placed at the same time as the truck order is processed with the truck dealer. H & K will need the following information; 1) Dealer name, address and contact with phone number. 2) Vehicle make, model, CA, order number, VIN and estimated truck completion dates.

Ship Thru and/or Ship To, to be determined by equipment being installed at the time the order is placed.

Completion of Work: After receipt of truck and equipment at Ship Thru/Ship To facility, body installation will be completed in approximately 5-10 working days depending on the options and accessories included with the installation.

Invoicing: H & K Truck Equipment will invoice the State of Utah after completion of work and the vehicle has reentered the Ship Thru or has been delivered to the Vehicle Dealer.

Terms: Net 30 Days.

Warranties: Warranty work will be handled by H & K Truck Equipment under our standard warranty procedures and policy (see attached) unless otherwise stated.



MODEL	DESCRIPTION	C/A	R. WHEELS	LENGTH	WIDTH	PRICE
696J	8' Utility body	56"	*SRW	96"	78"	\$3,191.00
696FJ	8' Utility body w/flip top compartments	56"	*SRW	96"	78"	\$3,467.00
696D54FJ***	8' Utility body w/flip top compartments	56"	**DRW	96"	94"	\$3,888.00
6018J	9' Utility body	60"	*SRW	108"	78"	\$3,542.00
6108FJ	9' Utility body w/flip top compartments	60"	**DRW	108"	78"	\$3,961.00
6108DJ	9' Utility body	60"	**DRW	108"	89"	\$3,742.00
6108DFJ	9' Utility body w/flip top compartments	60"	**DRW	108"	89"	\$4,173.00
6108D54FJ***	9' Utility body w/flip top compartments	60"	**DRW	108"	94"	\$4,323.00
613DJ	11' Utility body	84"	**DRW	132"	89"	\$4,832.00
6132DFJ	11' Utility body w/flip top compartments	84"	**DRW	132"	89"	\$5,333.00
6132D54J	11' Utility body	84"	**DRW	132"	94"	\$4,459.00

* = Single Rear Wheels

** = Dual Rear Wheels

*** = 54" Wide Cargo Area

INSTALLATION LABOR, PAINT AND ACCESSORY PRICES - SHIP THRU PROGRAM	
Platform Labor	
PX, PVM, PVMX, PCH, PHH	\$310.00
PGH includes repositioning chassis lights & hitch reinforcement	\$412.00
PG includes repositioning chassis lights	\$335.00
Access door #21183348 installed in steel floor platforms	\$52.00
Hitch support #85410660 or #85410652	\$205.00
Bulkhead	
BH-40, 48, 56, BHTL, BHT	\$35.00



BHG 35, 40, 48	\$45.00
BHR 35, 40, 48, 56	\$100.00
Racks - R28, R40, RV40	\$80.00
Hoist Labor - Platform, applications only	
KH1412SFE, 1512SFE, Subframe Electric Hoist	\$347.00
KH1412E and All Non-Subframe Electric Hoists	\$665.00
*PTO Mount includes PTO, Labor & Hoses (Add to Electric Above)	\$645.00
*Not Applicable to Ford Auto Transmission	Call for quote
Service Bodies Labor - Body, Bumper & FMVSS Lights	
96 Series and 108 Series	\$320.00
132 Series	\$422.00
Service body and factory installed CRK (add \$160.00)	
108 & 132 DL Series Crane Body includes 3 hrs. For Bumper to Outriggers	\$735.00
Service Body Paint (Single Stage Acrylic Enamel) TSR Canopy Roof	
96 Series *Add 50% for base coat, clear coat	\$560.00 \$128.00
108 Series *Add 50% for base coat, clear coat	\$590.00 \$128.00 \$390.00
132 Series *Add 50% for base coat, clear coat	\$640.00 \$128.00 \$415.00
Kuv-127, 153 H & L model install & paint white	\$1,850.00
Stationary Contractor Models GCS 8' thru 16'	
Labor-Sides, bulkhead, tailgate *Add to platform labor	\$355.00
Paint (ILO) standard black	\$390.00
Fill rear pockets	\$82.00
Drop Side Contractor Models GCD 8' thru 12'	
Labor-Sides, bulkhead, tailgate *Add to platform labor	\$480.00
Paint (ILO) standard prime	\$428.00
Fill sides and rear pockets	\$182.00
HD Drop Side Contractor Model GCDH 9' thru 18'	



Labor-Platform, sides, bulkhead, tailgate	\$640.00
Paint (ILO) standard prime	\$428.00
Dump Bodies	
Labor-Body, Cab protector, subframe electric hoist	\$630.00
*PTO Mount-includes PTO, Labor & Hoses add to electric	\$620.00
*Not applicable to Ford Auto Transmissions	Call for quote
Paint-except floor	\$384.00
Paint floor	\$52.00
Knap Packs	
Labor	\$154.00
Paint	\$236.00
Underbody Tool Boxes	
Per box - frame mounted with bracket	\$110.00
Per box - body mounted	\$70.00
Above Body Tool Boxes	
Pick-up mount-labor and mounting kit	\$60.00
I.C.C Bumper installed	\$90.00
Mud Flaps installed	\$55.00
Overhead Ladder Racks installed-Labor only	\$90.00
F40 or F52 solid sides installed-Labor only	\$122.00
Colibert Class III receiver hitch installed	\$230.00
6-7 Way trailer wiring installed	\$95.00
1 to 3 Axle Brake Control installed	\$224.00
PH-T-60 AL-#10,000 with D-rings installed and A-braced	\$288.00
2" Combo ball-pintle hook, with D-rings installed	\$352.00
Above Body Tool Boxes	
Backup Alarm installed	\$80.00



Warranty: Please contact vendor for warranty information.

REPORTS:

The contractor will submit yearly reports to the State Purchasing Agent (Leo Koopmans) showing quantities and dollar volume of purchases by each agency and political subdivision.

FINET COMMODITY CODE(S): FOR AGENCY USE ONLY

06508000000	-	BODIES, ANIMAL CONTROL
06510000000	-	BODIES, UTILITY
06530000000	-	DUMP BODIES, HOIST SUBFRAMES, ETC.
06534000000	-	FIRE PROTECTION AND CRASH RESCUE BODIES
06535000000	-	FLAT BED BODIES
06550000000	-	LADDER RACK BODIES
06562000000	-	MOBILE SERVICE AND LUBRICATION BODIES
06567000000	-	PLATFORM BODIES (INCLUDING ELEVATING TYPE)
06570000000	-	REFRIGERATED BODIES
06580000000	-	STAKE BODIES
06585000000	-	TOOL COMPARTMENT BOXES (FOR TRUCKS)
06594000000	-	WINCHES AND CRANES, AUTOMOTIVE